

AIRSTRIP®

Extension Healthcare Signs Exclusive Distribution Agreement with AirStrip®

*Extension Healthcare secures rights to distribute AirStrip ONE® in the U.S.;
University of Maryland Medical Center among first customers*

FORT WAYNE, IN. and SAN ANTONIO, TX. – February 24, 2016 - (BUSINESS WIRE) - [Extension Healthcare](#), the developer of an event driven care team communication solution for hospitals, announced today that it has entered into an exclusive distribution agreement with [AirStrip®](#).

Under the terms of the agreement, Extension is U.S. distributor for the AirStrip ONE® mobile interoperability platform and application. AirStrip ONE® continuously delivers patient waveform data in near-real-time with sharp, full detail and the highest possible resolution on mobile devices. The tight integration of [Extension Engage™ Mobile](#) and [AirStrip ONE®](#), both of which are FDA 510(k) cleared, is vital for clinicians using smartphones. This integration provides nursing, ancillary staff, and physicians with the industry's most comprehensive set of contextual event notifications coupled to seamlessly access live waveform streams. This enables a rapid and collaborative response to critical patient needs. From an alarm notification screen in Engage Mobile, one button brings the relevant waveform context for a patient at the moment in time that the patient's alarm was triggered.

"In our busy and large unit, front-line staff needs real-time data on patients, even while away from the bedside," said Colleen Driscoll, MD and Assistant Professor at the University of Maryland Medical Center. "The Engage-AirStrip solution will enable our staff to view live waveforms to allow for rapid responses when needed."

Dr. Driscoll helps oversee the care of newborns with serious medical problems in the NICU at the University of Maryland Hospital for Children. The hospital has chosen the Extension Engage™ event driven care team communication solution with AirStrip ONE® integration for its ability to provide caregivers with rich contextual data delivered with patient event notifications and instant access to live waveforms.

"First generation systems use small 'waveform' images or 'snippets' to give clinicians more insight to patient conditions," said Mary Jahrsdoerfer, CNO for Extension. "In the past, a 'snippet' was acceptable. However, today physicians and ancillary staff need more than a simple snippet; they need the time period of the alarm event and the ability to scroll to display a continuous, live waveform."

Todd Plesko, CEO of Extension added, "AirStrip is a market-leading solution and it provides the perfect complement to Engage. We are excited to deliver a single integrated solution for event response to our customers and we have already started to see strong interest and market adoption to this new synergy."

"This agreement leverages AirStrip ONE® to make patient data actionable at the point of care, enabling faster response times and more informed decisions that can support improved outcomes," AirStrip President Matt Patterson, MD said. "Engage's innovative communications approach supports the AirStrip vision of making transformational improvements in patient care by keeping caregivers connected."

Both companies will exhibit at the upcoming HIMSS 2016 Annual Conference in Las Vegas. Onsite meetings with representatives of Extension can be made by submitting a request on the [Extension Healthcare website](#). AirStrip is accepting meeting and demo requests at [the AirStrip website](#). Attendees are also encouraged to visit AirStrip at booth #6642.

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Extension Healthcare

Extension Healthcare's Engage™ "one platform" approach improves clinical communication, collaboration, care coordination, and workflow with a specific focus on reducing unnecessary clinical interruptions and improving response to critical patient events. With what is traditionally accomplished using several vendors and platforms, Extension combines comprehensive alarm management with secure communications on a single platform. The Extension platform intelligently notifies clinicians about real-time patient events through context-driven notifications to smartphones and other common mobile communication devices. Designed for enabling situational awareness and timely information sharing across care teams inside and outside the hospital, Engage aggregates alarm, patient, and care team data from a variety of systems including physiological monitors, nurse call and lab systems, Electronic Health Records (EHR), and location sensing technologies and sends relevant information to enhance the usefulness of alarm and alert notifications. Leveraging the common platform that is purpose built for extensive integration and data aggregation, the Engage Mobile secure texting solution helps to expedite care coordination in response to events. With proven integrations and interoperability in more than 200 hospitals, Extension Healthcare has become a leading solution for improving care quality and patient and caregiver experiences.

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AirStrip

AirStrip® (www.airstrip.com) provides a complete, vendor- and data source-agnostic enterprise-wide clinical mobility solution, which enables clinicians to improve the health of individuals and populations. With deep clinical expertise and strong roots in mobile technology and data integration, AirStrip is empowering leading health systems globally as the industry continues to evolve at a rapid pace. Based in San Antonio, Texas, AirStrip allows health systems to unlock the full potential of their existing technology investments with a complete mobility solution that provides access to critical patient data across the care continuum. AirStrip is backed by investments from Dignity Health, St. Joseph Health, the Gary and Mary West Health Investment Fund, Sequoia Capital, Qualcomm, Inc., Leerink Partners, Hospital Corporation of America (HCA) and the Wellcome Trust. AirStrip's base of visionary clients includes HCA, Texas Health Resources, Tenet Healthcare, Dignity Health, St. Joseph Health and Ardent Health Services.

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